

NEW YORK STATE SOCIETY OF ENROLLED AGENTS
BOARD OF DIRECTORS' MEETING
May 31, 2025
Virtual Zoom Meeting

- Board of Directors Present: Daniel Coccia, EA President; Koreen Jervis, EA 1st Vice President; Frank Lin, EA Second Vice President; Vicki Hermann, EA Secretary; Lisa Cancellarich, EA Treasurer; Phyllis Jo Kubey, EA Immediate Past President; Jeffrey Gentner, EA Executive Director; Mary Cole, EA Director at Large; Michele Eaton, EA Director at Large; Emilie Archambeault, EA Director at Large; Karen Bair, EA Director at Large; Henry Grabkowitz, EA Director at Large; Lisa Rishell-Pelletier, EA Director at Large; Daniel Magrino, EA Director Brooklyn/Queens; Anthony Cancellarich, EA, Director Nassau/Suffolk; Timothy Gentner, EA Director Western.
- Absent: Director Metro; Capital; Central; Mid-Hudson Valley, Lower Hudson Valley; no one was elected.
- Guests: Saide Rosaide Piccard, EA.
- Call to Order: The Board Meeting of the New York State Society of Enrolled Agents was called to order at 8:31 AM by President Daniel Coccia, EA.
- Quorum: Sixteen of Twenty-One Board Members Present.
- Officer's Remarks: Daniel Coccia, EA, thanked everyone for coming. He also said this tax season was a tough season. He also stated that he is looking forward to our Conference this year. Koreen Jervis, EA, said she hopes to be the kind of leader Daniel Coccia, EA, is. She also gave him credit for all he has done for NYSSEA, and why we were so successful in becoming an independent affiliate. Frank Lin, EA, said this was a tough tax season. He also stated that EAs are not tapping into organizations and guessing as to what to do, instead of asking for advice from the various organizations. Vicki Hermann, EA, stated that she was able to get all the courses uploaded on time. Lisa Cancellarich, EA, stated that in the first year as an independent affiliate, we did an excellent job. Phyllis Jo Kubey, EA, said we did an excellent job for our first year as an independent affiliate.
- Agenda: The agenda and consent agenda were approved with the following items removed: None

Phyllis Jo Kubey, EA, made a motion that we accept the minutes from the January 11, 2025, meeting. The motion was seconded by Henry Grabkowitz, EA. Motion was approved.

Daniel Coccia, EA, went over the ground rules for the meeting.

Unfinished Business:

Emilie Archambeault, EA from the Conference Education Committee, gave us an update on the education speakers for the conference. She stated that they were waiting for 2 contracts and working on speaker videos, and the budget for conferences, and they have 8 hours of pro-bono speaking.

Phyllis Jo Kubey, EA, gave us an update on the Circular 230 changes that the IRS/Treasury proposed. She stated that it was a great process, great written comments, and she went to DC to give testimony. Now we just must wait to see what happens. She also stated that Circular 230 needed to be updated and should be updated.

Daniel Coccia, EA, stated that the Nominating Committee consists of Phyllis Jo Kubey, EA, and James Otton, EA. He also stated that we will have an open position with the 2nd Vice President once Frank Lin, EA, moves up.

Daniel Coccia, EA, stated that we possibly think about doing away with Chapters and going to regions instead.

Karen Bair, EA from the Membership Committee, stated that we need at least 500 members at a minimum to be profitable. She also stated that one way to stay profitable is through our webinars and to attract our members. She also stated that we will need to make phone calls if members are behind in renewing or don't renew.

New Business:

Daniel Coccia, EA, stated that the executive committee decided that the annual meeting and officers' vote will be on October 17, 2025, at 1:00 pm, and a free webinar right after

Karen Bair, EA, and Mary Cole, EA, did a membership fee comparison and found that the average fee is \$82, and most affiliates charge more for their conferences. They stated that our current fee should be higher, or we need to find ways to lower costs.

Lisa Cancellarich, EA, gave us an overview of the budget and explained what needs to happen for us to stay sustainable in the future.

Koreen Jervis, EA, stated that she has been looking at other sites for us to hold a conference in the future, but could not find anything comparable to the Gideon Putnam. So, she suggested that we just make the Gideon Putnam our home because they already know us and can possibly give us better discounts if we stay.

Adjournment: The meeting adjourned at 11:40 AM

Respectfully Submitted

Vicki Hermann, EA
Secretary

Next Meeting Saturday, October 25, 2025, at Gideon Putnam

As approved by the NYSSEA Board